

## RRFA 10 Donald Saff records on Rauschenberg Overseas Culture Interchange (ROCI)

Select materials related to ROCI: Chile - low-resolution scans only

RAUSCHENBERG OVERSEAS CULTURE INTERCHANGE  
**R. O. C. I.**

Para Distribución Inmediata  
Julio 11 de 1985

Contacto: Cece MacVaugh  
Mark Robertson  
(202) 333-7400

SE INAUGURA EN CHILE  
EL INTERCAMBIO INTERNACIONAL DE CULTURA RAUSCHENBERG (R.O.C.I.)

LA GALERIA NACIONAL DE ARTE EN WASHINGTON D.C.  
ESTABLECE LA NUEVA COLECCION DE RAUSCHENBERG

Washington, D. C. Este mes se inaugura la exhibición de la colección de obras del mundialmente conocido artista americano, Robert Rauschenberg, en Santiago, Chile, segunda etapa en su gira mundial de paz de cinco años. Simultáneamente la Galería Nacional de Arte establecerá una exhibición permanente dentro de su Colección del Siglo XX, dedicada a las pinturas y esculturas de Rauschenberg del período 1949 a 1974. La exhibición incluirá además las obras de la gira mundial, que se irán incorporando a medida que progresa la misma.

El Intercambio Internacional de Cultura Rauschenberg (R.O.C.I.) se inaugura el 17 de julio en el Museo de Bellas Artes de Santiago de Chile. La exhibición visitará 22 países y culminará dentro de cinco años en la Galería Nacional de Washington con la primera exposición presentada por esa Galería en vida de un artista.

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En cada uno de los países que visite R.O.C.I. el artista trabajará conjuntamente con pintores, escritores y artesanos locales a fin de crear una serie de obras que reflejen las características culturales de la región y su gente. Cuando R.O.C.I. se inauguró en México en el Museo Rufino Tamayo en abril de 1985, la exhibición consistía de 230 obras de Rauschenberg realizadas en la última década. Después de la permanencia en México el artista reemplazó varias de las obras originales por las nuevas creadas en ese país. Poco a poco éstas y otras obras nuevas reemplazarán las obras que originalmente integraron la exhibición. La exposición final en la Galería Nacional de Arte estará integrada por obras representativas de los 22 países. Entre los países que visitará R.O.C.I. figuran Venezuela, China, Japón, España e Italia.

El pueblo americano estará permanentemente ligado a la gira de R.O.C.I. De la serie de obras de cada país, una será donada a la Galería Nacional de Arte para ser expuesta mientras la exhibición está en el país respectivo. La primera de estas obras, Altar de Paz, parte de la serie de obras realizada en México fue presentada a la Galería Nacional de Arte y exhibida en mayo de 1985. Rauschenberg presentará la segunda obra, inspirada en Chile, el 31 de julio. Estas y las otras 20 obras entraran a formar parte de la colección permanente de la Galería Nacional de Arte.

El objetivo de R.O.C.I. es promover la paz y comprensión a través del lenguaje universal del arte. Al describir una de las exposiciones más ambiciosas que ningún artista haya organizado, Rauschenberg dijo, "Basado en la experiencia de mis distintos trabajos artísticos alrededor del mundo,

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GRAY AND COMPANY ACTION  
PLAN TO PROMOTE AND  
PUBLICITIZE R.O.C.I.  
IN CHILE

RECEIVED

JUN 24 1985

ROCI

With the opening of the R.O.C.I. exhibition in Chile less than a month away, our public relations program must be immediate and intense.

Following is Gray and Company's plan for providing public relations support for R.O.C.I. between now and the 17th of July, when the exhibition will open at the Museo Nacional de Bellas Artes, Santiago, Chile.

- I. Opening Event -- an opening event will help ensure the R.O.C.I. exhibition is given proper recognition by the press, government officials and is brought to the attention of potential Chilean and U.S. contributors.

We have not been able to find out if an opening event has been planned and request Mr. Saff's assistance in determining what kind of promotion the Museum has in mind. We have attempted to contact Ms. Osa, the Director of the Museo Nacional de Bellas Artes, and we understand she will be out of the country (Chile) until July 1st. As soon as we can make contact with Ms. Osa, we would like to begin working on plans for an opening event. We will use the event much as we did in Washington -- as a focal point to encourage press coverage and to assist with fundraising efforts. Obviously, it is of primary importance we find out this information as soon as possible.

- II. Publicity Activities -- to encourage coverage by Chilean, U.S., European and Latin American press, the following publicity activities require immediate action.

A. Press Kit Development: Gray and Company will prepare press kits which can also be used in fundraising efforts on the R.O.C.I. project comprised of the following elements:

1. press release on the Chilean R.O.C.I. exhibition (to be prepared by Gray and Company in both Spanish and English);
2. backgrounder on R.O.C.I. (already written and will be translated into Spanish);
3. biographical information on Mr. Rauschenberg (already written and will be translated into Spanish);
4. photograph of Mr. Rauschenberg (we already have several but will need to get more copies from R.O.C.I.);
5. quality reproduction of clippings from press coverage generated around the Washington event (these clips are in the process of being professionally reproduced); and
6. copy of El Sonado Mundo De Rauschenberg (The Dreamed World of Rauschenberg -- of which we will need more copies from R.O.C.I.).

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RAUSCHENBERG OVERSEAS CULTURE INTERCHANGE

### R.O.C.I.

Para Distribución Inmediata

Julio 11 de 1985

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Art Department ■ University of South Florida ■ Tampa, Florida U.S.A. 33620 ■ (813) 974-3708

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B. Press List Development: The press kits will be distributed to a press list developed by Gray and Company. The attached list contains the major print publications in Chile and throughout Latin America; major television fora in Chile; key radio programs broadcast in Chile and throughout Latin America; U.S.-based publications with international distribution; and U.S. and Latin American wire services. We also will send the press kits to U.S. art publications who might be interested in tracking the R.O.C.I. exhibition. The kits also will be mailed to American television fora such as "60 Minutes," "MacNeil Lehrer," "20/20," "Good Morning America" and others to encourage coverage of the exhibition while in Chile.

C. Media Contacts in Chile: Although it would be possible to mail the press materials from the U.S., that method of distribution is time consuming and not entirely reliable. We all appreciate the difficulty of attempting to schedule interviews from overseas. The most effective way to distribute materials and arrange interviews and news coverage in Chile will be to have someone -- either from Gray and Company or R.O.C.I. -- in the country working in advance of the opening. Cece Stephens McVaugh, a Gray and Company account executive, who is fluent in Spanish and who worked as the protocol officer for the Organization of American States, will be available to advance the Chilean R.O.C.I. project provided you agree this is the best approach and the R.O.C.I. budget can handle travel and staff time expenses.

Whether the publicity for the exhibition is advanced from Washington or handled in Santiago, it is imperative we be apprised of Mr. Rauschenberg's schedule as soon as possible. Once we know when he will be in Santiago, we can start to arrange interviews and other appropriate media activity.

D. Media Contacts in U.S.: Follow-up contacts will be made to broadcast networks and other media who have expressed interest in R.O.C.I. but have not yet covered it. Many of the major media have correspondents in Chile and we will look through the Washington news editors to encourage coverage of the exhibition in Chile. At the same time, we will contact correspondents from Chilean and other Latin American media working in the U.S.

III. Embassy Relations -- The development of a liaison with the Chilean Embassy in Washington will prove very useful to R.O.C.I. The Embassy will be able to act as a direct link to Chile before R.O.C.I. travels to Santiago and can assist with contacts and introductions for R.O.C.I. representatives while they are in Chile.

We have contacted Mario Correa, Cultural Attache at the Chilean Embassy in Washington, D.C. He has followed Mr. Rauschenberg's activities in Mexico and Washington and is enthusiastic about R.O.C.I.'s planned opening in Chile. We suggest Don Saff meet with Mr. Correa in Washington as a courtesy gesture and to gather additional information.

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Mr. Correa said Ambassador Errazuriz might be willing to host a dinner in Mr. Rauschenberg's honor for a small select group in Washington. If Mr. Rauschenberg agrees to the dinner, Mr. Correa will propose it to the Ambassador. He has requested a 20 days advance notice to arrange a mutually convenient date. If it is not convenient at this time, we may suggest the Ambassador postpone the dinner to complement the unveiling of the Chilean work at the National Gallery in Washington.

IV. Supplemental Fundraising Activities -- this is an idea you may wish to pass on to your fundraiser.

A. We have attached a list of all major American corporations with holdings in Chile. We suggest a letter be written to the chief executive officer of each of these companies, which will introduce R.O.C.I. to them and encourage their support. The press kit should be included in this mailing.

V. Conclusion -- there are several important items of information we need to get from Don Saff as soon as possible.

- A. What kind of event and promotion is the museum in Santiago planning?
- B. Do you wish Gray and Company to advance the exhibition in Chile?
- C. When will Mr. Rauschenberg be available for interviews in Santiago?
- D. Does Mr. Rauschenberg want to pursue a possible dinner given in his honor by the Chilean Ambassador in Washington?
- E. Will Mr. Saff be available to meet with Mr. Correa at the Chilean Embassy in Washington?

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Addendum I.

Budget for Gray and Company  
Staff Person to Travel to  
Santiago, Chile

Roundtrip airfare travel from Washington, D.C. to Santiago, Chile.....	\$1,602.00
Hotel accommodations for 1 week in Santiago, Chile.....	\$ 350.00
Cabs and meals.....	\$ 400.00
Telephone.....	\$ ?
<hr/>	
Total.....	\$ ?

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FOR R.O.C.I./CHILE

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  - D. U.S. National Broadcast

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### I. PRINT

#### A. Wire Services

ASSOCIATED PRESS  
2021 K Street, N.W.  
Washington, D.C. 20036  
(202) 833-5366

John McClain  
News Editor

UNITED PRESS INTERNATIONAL  
1400 Eye Street, N.W., Room 800  
Washington, D.C. 20005  
(202) 898-8000

David Wiessler  
Bureau Chief

LATIN-REUTERS NEWS AGENCY  
1333 H Street, N.W., #410  
Washington, D.C. 20005  
(202) 628-9212

David Hume  
Correspondent

#### B. Newspapers

##### 1. Chile

EL MERCURIO  
Compania 1214  
✓ Casilla 13P  
Santiago, Chile

LA TERCERA DE LA HORA  
✓ Adva. Vicuna MacKenna 1870  
Santiago, Chile

LA SEGUNDA  
✓ Compania 1214  
Santiago, Chile

EL CRONISTA  
✓ Augustinas 1269  
Santiago, Chile

LA NACION  
✓ Augustinas 1269  
Santiago, Chile

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### B. Newspapers

#### 2. Chilean Newspapers with U.S.-based Correspondents

EL IMPARCIAL, ULTIMAS NOTICIAS, LA PRENSA,  
LA PRENSA GRAFICA, LA NACION, ULTIMA HORA  
(various newspapers throughout Chile)

United Nations

Room 451

New York, New York 10017

(212) 754-7105

also:

43 W. 39th Street

New York, New York 10018

(212) 391-9207

Cynthia Neeseman

Correspondent

#### 3. U.S. and European News Media Correspondents in Latin America

ASSOCIATED PRESS

Calle Tenderini 85

✓ Piso 10

Santiago, Chile

Bureau Chief

UPI - will not give out

FRANCE PRESSE

Avda. O'Higgins, 1316

✓ Apto. 92

Santiago, Chile

Bureau Chief

NEW YORK TIMES (Latin American Bureau)

Reforma 122

Piso Pen

06600 Mexico City (D.F.)

Richard Meislen

Bureau Chief

WASHINGTON POST (Latin American Bureau)

Corrientes 456

Oficina 181

1366 Buenos Aires, Argentina

Jackson Diehl

Bureau Chief (until 7/31/85)

Bradley Graham

Bureau Chief (after 7/31/85)

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### B. Newspapers

#### 4. United States Newspapers with International Distribution

DIARIO LAS AMERICAS  
2900 N.W. 39th Street  
Miami, Florida 33142  
(305) 633-3341

Horacio Aquirre  
Editor

EL DIARIO/LA PRENSA  
143-155 Varick Street  
New York, New York 10013  
(212) 807-4600

Luis A. Villares  
Editor

NOTICIAS DEL MUNDO  
401 Fifth Avenue  
New York, New York 10016  
(212) 684-5656

Jose Cardinale  
Editor

### C. Magazines

#### 1. Chile

QUE PASA  
Dario Urzua 2109  
Santiago, Chile  
251-4151

ERCILLA  
Las Hortensias 2340  
Santiago, Chile  
222-8511

#### 2. Chilean Magazines with U.S.-based Correspondents

COSAS  
2961 Tilden Street, N.W.  
Washington, D.C. 20008  
(202) 296-1933

Loreto Serrano  
Correspondent

HOY  
701 N. Owen Street  
Alexandria, Virginia 22304  
(703) 370-5205

Cecilia Domeyko  
Correspondent

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### C. Magazines

#### 3. U.S. and European Magazine Correspondents in Latin America

TIME MAGAZINE (closest bureau)  
Time Life News  
Rua Mexico 41  
Room 1802 B-C  
Rio de Janeiro, Brazil

Gavin Scott

NEWSWEEK MAGAZINE (closest bureau)  
Avda. Sao Sebastiao 157  
Eurca, Rio de Janeiro  
Brazil CET 2299

Bureau Chief

#### 4. U.S. Publications with International Distribution

AMERICAS  
Organization of American States  
17th Street and Constitution Avenue, N.W.  
Washington, D.C. 20006  
(202) 789-3278

Enrique Durand  
Editor

NEWSWEEK  
International Latin American Edition  
Newsweek, Inc.  
444 Madison Avenue  
New York, New York 10022

TIME - LATIN AMERICA  
Time and Life Building  
New York, New York 10020  
(212) 586-1212

Ray Cave  
Editor

VANIDADES CONTINENTAL  
605 Third Avenue  
New York, New York  
(212) 687-8760

NUESTRO  
461 Park Avenue, South  
New York, New York 10016  
(212) 685-5999

Betty South  
Editor

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### D. Arts Publications

ALLIED PUBLICATIONS, INC.  
Drawer 189  
Palm Beach, FL 33480  
(305) 833-4583

Jane November  
Editor

AMERICAN ART JOURNAL  
40 West 57th Street  
New York, N.Y. 10019  
(212) 541-9600

Lawrence Fleisman  
Editor

AMERICANA  
29 West 38th Street  
New York, N.Y. 10018  
(212) 398-1550

Mike Durham  
Editor

AMERICAN ARTIST  
1515 Broadway  
New York, N.Y. 10036  
(212) 764-7300

Stephen Doherty  
Editor

APOLLO MAGAZINE  
Kellis Pond Lake  
Water Mill, N.Y. 11976

Mahonri S. Young  
U.S. Correspondent

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### D. Arts Publications (cont'd)

THE ART BULLETIN  
16 East 52nd Street  
New York, N.Y. 10022  
(212) 889-2113

Anne Hoy  
Managing Editor

ARTNEWS  
122 East 42nd Street  
New York, N.Y. 10168  
(212) 398-1690

1. Milton Esterow  
Editor
2. Mary Lynn Kotz

ART IN AMERICA  
850 Third Avenue  
New York, N.Y. 10022  
(212) 734-5797

Elizabeth C. Baker  
Editor

ART BUSINESS NEWS  
2135 Summer Street  
Stanford, CN 06905  
(203) 356-1745

Vicki Wray  
Editor

ART NOW GALLERY GUIDE  
144 North 14th Street  
Kenilworth, N.J. 07033  
(201) 272-5006

Bernice Shor  
Editor

THE ART GALLERY  
Hollycroft Press  
Hollycroft  
Ivoryton, CN 06442  
(203) 767-1601

Editor

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### D. Arts Publications (cont'd)

ART/WORLD  
1295 Madison Avenue  
New York, N.Y. 10028  
(212) 427-2897

Bruce Hooten  
Editor in Chief

ART FORUM  
205 Mulberry Street  
New York, N.Y. 10012  
(212) 925-4000

David Frankel

ARTS MAGAZINE  
23 East 26th Street  
New York, N.Y. 10010  
(212) 685-8500

Richard Martin

ART & ARTISTS  
280 Broadway, #412  
New York, N.Y. 10007  
(212) 227-3770

Elliot Barowitz

ART MATERIAL TRADE NEWS  
6255 Barfield Road  
Atlanta, GA 30328  
(404) 256-9800

Janet Koplos  
Editor

ART PRODUCT NEWS  
300 Third Avenue, N.,  
P.O. Box Drawer 117  
St. Petersburg, FL 33731  
(813) 821-6064

Chris Carter  
Editor

ART WEST MAGAZINE  
303 E. Main Street  
Boxeman, MT. 59715  
(406) 586-5411

R.F. Graff  
Editor

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(212) 685-8500

Richard Martin  
Editor

ARIWEEK  
1628 Telegraph,  
P.O. Box 28764  
Oakland, CA 94906  
(415) 763-0422

Cecile N. McCann  
Editor

CONNAISSANCE DES ART  
Box 3273, Grand Central Station  
New York, N.Y. 10017  
(212) 223-0094

Phillip E. Jodidio  
Editor

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### II. BROADCAST

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CANAL 13 - Television  
Universidad Catolica  
Casilla 14600  
Santiago, Chile  
"Almorzando con el Trece" (features program)

CANAL 7 - Television  
Universidad de Chile  
Casilla 12985  
Santiago, Chile  
"525 Lineas" (features program)

TELEVISION NACIONAL DE CHILE  
Bellavista 900  
Box 16104, Post 9  
Santiago, Chile  
"Sabados Gigantes" (day-long program)

RADIO UNIVERSIDAD CATOLICA  
Casilla 14600  
Santiago, Chile  
"Noticias" (News)

RADIO UNIVERSIDAD DE CHILE  
Casilla 12985  
Santiago, Chile  
"Noticias" (News)

#### B. U.S.-based Broadcast Media Correspondents in Latin America

ABC (Latin American Bureau)  
El Camino Real Hotel  
San Salvador, El Salvador

NEC (Latin American Bureau)  
El Camino Real Hotel  
San Salvador, El Salvador  
236/006-230-173  
236/006-230-185

CBS - will not give out information

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### II. BROADCAST

#### C. U.S. Broadcasts to the U.S. and Latin America

RADIO VOICE OF AMERICA (News and Features)  
American Republics Division  
Spanish Branch  
United States Information Agency  
400 C Street, S.W.  
Washington, D.C. 20547

1. Martin Ronan  
Broadcast Chief
2. Mrs. Sanz  
Contact

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17th Street and Constitution Ave., N.W.  
Washington, D.C. 20006  
(202) 789-3985

1. "Selecciones Interamericanas" (features)
2. "Programa de VOA" (news and features)

#### D. U.S. National Broadcast

ABC  
1717 DeSales Street, NW  
Washington, DC 20036  
887-7777

1. Assignment Editor
2. Steve Skinner  
Producer
3. Pat Roddy  
Producer  
"Good Morning America"
4. Jerry Ludel  
"Good Morning America"  
1330 Avenue of The Americas  
New York, N.Y. 10019  
(212) 580-6100
5. Anita Krichner  
Future Events Editor

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Director for Special Events

ASSOCIATED BROADCAST NETWORK  
502 National Press Building  
Washington, DC 20045  
628-6397

Assignment Editor

ASSOCIATED PRESS RADIO NETWORK  
1825 K Street, NW #615  
Washington, DC 20006  
955-7200

1. Steve Pendlebury  
Features
2. Jerry Bodlander  
General Assignment

CABLE NEWS NETWORK  
2133 Wisconsin Avenue, NW  
Washington, DC 20007  
342-7900

1. Peggy Soucy  
Chief Assignment Editor
2. Elissa Free  
Features Editor
3. Gail Evans  
"Take Two"  
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Atlanta, GA 30318  
(404) 827-1500

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2020 M Street, NW  
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1. Susan Morrison  
News Assignment Editor
2. Jack Kirby  
"Nightwatch" or John Huddy (975-6800)
3. Paul Liebler  
"CBS Morning News"
4. Patricia Olson  
Special Events  
"CBS Morning News"  
518 West 52nd Street, 6th Floor  
New York, N.Y. 10019  
(212) 975-6472

CBS RADIO STATION NEWS SERVICE  
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Washington, DC 20006  
955-7000

Ana Mae Sokusky  
Director

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400 North Capital Street, NW  
Washington, DC 20001  
737-0277

Pat Weber  
Assignment Editor

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Washington, DC 20001  
737-3220

Marianne Sandretti

INTERNATIONAL MEDIA SERVICE  
290 National Press Building  
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638-5071

Victor B. Beattie  
News Editor/Director

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INTERNATIONAL NETWORK NEWS  
366 National Press Building  
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783-5616

Susan Plavnick

JEFFERSON PILOT BROADCASTING  
400 North Capital Street, NW  
Washington, DC 20001  
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Assignment Editor

KING BROADCASTING COMPANY  
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Assignment Editor

METROMEDIA  
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Washington, DC 20016  
364-5151

Assignment Editor

MUTUAL BROADCASTING SYSTEM  
1755 S. Jefferson Davis Highway  
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1. Assignment Editor
2. Ross Simpson  
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2. Margie Lehrman  
Producer  
"Today"  
885-4232
3. Rosemarie Barone  
"Today"  
30 Rockefeller Plaza  
New York, N.Y. 10020  
(212) 664-6374

NBC RADIO  
1333 H Street, NW  
Suite 510  
Washington, DC 20005  
885-4304

Assignment Editor

NATIONAL PUBLIC RADIO  
2025 M Street, NW  
Washington, DC 20003  
822-2000

1. Robert Siegel  
News Director
2. Jay Curtis  
"Morning Edition"
3. Ted Clark  
"All Things Considered"
4. Susan Stamberg

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1750 Pennsylvania Avenue, NW #1315  
Washington, DC 20006  
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1. Richard Rieman Bureau Chief
2. Assignment Editor

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Assignment Editor

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- ABEX CORP 1220 Dublin Rd., Columbus, OH 43216  
 Imp. Tec. Vignola S.A.I.C., Plaza Justicia, Casilla 93-V, Valparaiso, Chile  
 (Hydraulic, motors, pumps, valves & transmission)
- AFIA 110 William St., New York, NY 10038  
 Home Insurance Co., Moneda 1123, Casilla 987, Santiago, Chile  
 (Insurance)
- AIR EXPRESS INTL 151 Harvard Ave., Stamford, CT 06902  
 Air Express Intl. c/o Decapack, Antonio Bellet 258, Providencia, Santiago, Chile  
 (Air freight forwarding)
- AMERICAN BUREAU OF SHIPPING 65 Broadway, New York, NY 10006  
 American Bureau of Shipping, Ave. Ejercito, Casilla 34, Antofagasta, Chile  
 American Bureau of Shipping, Urriola 142, Casilla 2240, Valparaiso, Chile  
 (Ship surveys & classification)
- AMERICAN CAN CO. American Can Int., 75 Holly Hill Lane, Greenwich, CT 06830  
 Laboratorio Geka, S.A., Santiago, Chile  
 (Mfg. container & package products & consumer products, materials for food,  
 beverage, household & personal care, etc.)
- AMERICAN EXPRESS CO. 125 Broad St., New York, NY 10004  
 Turismo Colcha (R), Agustinas 1356-1360, Casilla 379, Santiago, Chile  
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 American Home Products Corp., Santiago, Chile  
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- AMERICAN LIFE INSURANCE CO. P.O. Box 2226, Wilmington, DE 19899  
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 Santiago, Chile  
 Interamericana Compania de Seguros de Vida S.A., Santa Lucia 212,  
 Santiago, Chile  
 (Insurance)
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 Brea, CA 92621  
 Importadora 7 Tecnica del Pacifico, Casilla 16597, Correo 9, Providencia,  
 Santiago, Chile  
 (Protective coatings, industrial linings, acidalkali-resistant cements, etc)
- ARBOR ACRES FARM INC. Marlborough Rd., Glastonbury, CT 06033  
 Agrícola Ariztia Ltda., Casilla 90, Melpilla, Chile  
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Chile

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 Avis Rent a Car System Inc., Dardignac 129, Santiago, Chile  
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**BARDAHL MFG CORP** P.O. Box 70607, Seattle, WA 98107  
 Leon Kapiun S.A.C., Arturo Prat 179, Casilla 4180, Santiago, Chile  
 (Special products, mfrs. & distributors)

**BLACK & DECKER MFG CO** 701 E. Joppa Rd., Towson, MD 21204  
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**BOURNS INC** 1200 Columbia Ave., Riverside, CA 92507  
 Bourns Inc., Santiago, Chile  
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 Boyle Bros. Drilling Co., La Violetas 5931, Casilla 28D, Santiago, Chile  
 (Contract services in mineral exploration diamond core drilling grouting & soils  
 testing)

**BRISTOL BABCOCK INC** 40 Bristol St., Waterbury, CT 06708  
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 Santiago, Chile  
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 Burroughs de Chile S.A., Casilla de Correo 14285, Santiago, Chile  
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 Casilla de Correo 837, Santiago, Chile  
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 P.O. Box 3250, Anaheim, CA 92803  
 Latindata Ltda., Holanda 1310, Santiago, Chile  
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 Chase Manhattan Bank N.A., Casilla de Correos 9192, Centro Comercial de la  
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 (Multi banking service)

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 Chemical Bank, MacIver 125, Santiago, Chile  
 (Banking)

CITIBANK NA 399 Park Ave., New York, NY 10043  
 Citibank N.A., Ahumada 40, Casilla 2125, Santiago, Chile  
 (Intl. banking)

CLUTE INTL CORP 9698 Telstar Ave., Bldg. 300, Unit 312, El Monte, CA 91731  
 Clute Intl., Avenida Santa Maria, Santiago, Chile  
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COCA-COLA CORP 310 North Ave. N.W., P.O. Drawer 1734, Atlanta, GA 31313  
 Coca-Cola Corp., Request that all inquiries be made to Atlanta address  
 (Soft drinks & syrups, etc.)

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 Columbia Pictures of Chile Inc., Asocacion Twentieth Fox Inc., Huerfanos 786,  
 Casilla 9003, Santiago, Chile  
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COMBUSTION ENGINEERING INC 900 Long Ridge Rd., Stamford, CT 06902  
 Combustion Engineering c/o Dimtel Ltda., Matias Cousino 82, Santiago, Chile  
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 Chicago Continental Bank, Moneda 1138, Clasificador 233, Correo Central,  
 Santiago, Chile  
 (Banking)

COOPERS & LYBRAND 1251 Ave. of the Americas, New York, NY 10020  
 Coopers & Lybrand, Langton Clarke y Cia. Ltda., Casilla 2823, Agustinas 853,  
 Santiago, Chile  
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CROWN CORK & SEAL CO 9300 Ashton Rd., Box 6200, Philadelphia, PA 19136  
 Crown Cork de Chile S.A.I., Camino de Milipilla 10, 700, Casilla 9342,  
 Casilla 108, Santiago, Chile  
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DRESSER INDUSTRIES INC Dresser Bldg., P.O. Box 718, Dallas, TX 75221  
 Refractarios Chilenos S.A., Carretera Panamericana Norte 3076, Casilla 63,  
 Santiago, Chile  
 Triconos Mineros S.A., Lo Ruiz 2880, Casilla 1335, Santiago, Chile  
 (Diversified mfr. of products & service for energy & natural resource related ind.)

EASTMAN KODAK CO 343 State St., Rochester, NY 14650  
 Kodak Chilena S.A.F., Alonso Ovalle 1180, Casilla 2797, Santiago, Chile  
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EMERY AIR FREIGHT CORP Old Danbury Rd., Wilton, CT 06897  
 Ward Vanlines Ltda., Santiago, Chile  
 (Air freight forwarding)

EMHART CORP 426 Colt Highway, Farmington, CT 06032  
 USM Proveedora de Maquinaria Industrial S.A., Emhart Machinery Group,  
 Juan L. Sanfuentes, 4160, Santiago, Chile  
 (Mfr. of shoe machinery, glass container-making machines, rubber components,  
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- ERICO PRODUCTS INC** 34600 Solon Rd., Cleveland, OH 44139  
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- EXXON CORP** 1251 Ave. of the Americas, New York, NY 10020  
 Exiso Industrial Ltda., Avenida Bdo. O'Higgins 1170, Casilla 50D, Santiago, Chile  
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- Firestone TIRE & RUBBER CO** 1200 Firestone Parkway, Akron, OH 44317  
 Firestone de Chile S.A.I.C., Casilla 3545, Correo Central Santiago, Chile  
 Tires, tubes & other rubber goods, synthetics, metals & textiles)
- FIRST NATIONAL BANK OF BOSTON** 100 Federal St., Boston, MA 02110  
 First Natl. Bank of Boston, Pedro de Valdivia 100, Santiago 9, Chile  
 Banking)
- FLORIDA INTL FORWARDERS INC** P.O. Box 522085, Miami, FL 33122  
 FOSER Ltda., Casilla Postal 2858, Correo Central, Santiago, Chile  
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 Allen & Juppet Ltda., Casilla de Correo 10202, Santiago, Chile  
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- H.B. FULLER CO** 2400 Kasota St., St. Paul, MN 55108  
 Fuller Quimica Chilena, Santa Rosa 7576, Correo 3, Santiago, Chile  
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- GAMLEN CHEMICAL CO** 121 S. Maple Ave., S. San Francisco, CA 94080  
 Contact Tanatex Argentina S.A.E.I., c/o Chile, Buenos Aires, Argentina  
 Fireside & fuel additives, cleaning compounds, water treatments, anti-pollution  
 systems, etc.)
- GENERAL CABLE CORP** 500 W. Putnam Ave., Greenwich, CT 06830  
 Manufacturas de Cobre S.A., (MADECO) Ureta Cox 930, Santiago, Chile  
 Telecommunications systems)
- GENERAL ELECTRIC CO** 3135 Easton Turnpike, Fairfield, CT 06431  
 General Electric Chile S.A., Contact Argentina, c/o Chile, Avenida L.N.,  
 Aelm 619-9, Buenos Aires, Argentina  
 Dev., mfr. & mktg. of products for generation, control & use of electricity)
- GENERAL MOTORS CORP** 767 5th Ave., New York, NY 10153  
 General Motors Chile S.A., Piloto Lazo 99, P.O. Box 14370, Santiago, Chile  
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- GENERAL MOTORS ACCEPTANCE CORP** 3044 W. Grand Blvd., Detroit, MI 48202  
 GMAC Comercial Automotriz Chile S.A., Camino a Melipilla 9797, Casilla 366,  
 Correo 21, Santiago, Chile  
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 General Tire Intl., Joaquin Cerda 6251-Vitacura, Santiago, Chile  
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Chile

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 processing & natural resources)
- GOODYEAR INTL CORP 1144 E. Market St., Akron, OH 44316  
 Goodyear de Chile S.A.I.C., Camino Melipilla, Kilometro 16, Maipu, Santiago, Chile  
 (Tires, tubes, industrial shoe & aviation products, plastics, films, metal products,  
 etc.)
- GRAY-TOOL CO 7135 Ardmore St., P.O. Box 2291, Houston, TX 77001  
 Dimitel Ltda., Matias Cousine 82, Santiago, Chile  
 (Design & manufacture of drilling & productions equip. for oil & gas)
- A P GREEN REFRACTORIES CO Green Blvd., Mexico, MO 65265  
 Refractories Lota Green S.A., Santiago, Chile  
 (Refractories)
- GREY ADVERTISING INC 777 Third Ave., New York, NY 10017  
 Publicidad Fabres de Heeckeren Casares & Grey S.A., Ernesto Pinto,  
 Lagarrigue 148, Santiago, Chile  
 (Advertising agency)
- JOHN HANCOCK MUTUAL LIFE INSURANCE CO John Hancock Pl., P.O. Box 111,  
 Boston, MA 02117  
 Sud America de Chile Compania Nacional de Seguros de Vida S.A., Casilla 210,  
 Santiago, Chile  
 (Insurance)
- HARBISON-WALKER REFRACTORIES CO 2 Gateway Center, Pittsburgh, PA 15222  
 Refractories Chilenos S.A., Casilla 1335, Santiago, Chile  
 (Mfr. of refractory bricks & specialties)
- HEWLETT-PACKARD CO 3000 Hanover St., Palo Alto, CA 94304  
 Hewlett-Packard, Jorge Calcagni 7, Cia. Ltda., Arturo Burhle 065, Casilla 256V,  
 Santiago 9, Chile  
 Olympia Ltda., Rodrigo de Araya 1045, Casilla 256V, Santiago 9, Chile  
 (Electronic computational & instrumentation products)
- HOLIDAY INN 3742 Lamar Ave., Memphis, TN 38195  
 Holiday Inn, 65 San Antonio St., P.O. Box 3319, Santiago, Chile  
 (Hotel, casino gaming transportation, restaurants)
- HORAGE TECHNOLOGY CORP 2270 S. 88th St., Lewisville, CO 80027  
 Sonda Ltda., Teatinos 547, Santiago, Chile  
 (Lenses, computer peripheral equipment electronic parts, etc.)
- HORWATH & HORWATH INTL 919 Third Ave., New York, NY 10022  
 Ramon A. Espejo F. y Asociados Ltda., P.O. Box 3577, Huerfanos, 682,  
 Santiago, Chile  
 (Accounting firm & auditors)
- HUGHES TOOL CO P.O. Box 2539, Houston, TX 77001  
 Hughes Tool Co., Chile Ltda., Huerfanos 1376, Casilla 14450, Correo 21,  
 Santiago, Chile  
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Ina-Kappes Compania de Seguros Generales, S.A., Calle Nueva York #80,  
Casilla 493, Correo Central, Santiago, Chile  
(Insurance, financial & other services)
- ITT WORLD COMMUNICATIONS SYSTEM INC 67 Broad St., New York, NY 10004  
ITT World Communications System Inc., Casilla de Correo 262V, Correo 21,  
Huerfanos 1546, Santiago 1, Chile  
(Telecommunications service)
- INTERNATIONAL TELEPHONE & TELEGRAPH CORP 320 Park Ave.,  
New York, NY 10022  
Compania Standard Electric S.A.C., Vicuma Mackenna 3939, Casilla 444,  
Santiago, Chile  
ITT Communications Mudies S.A., Huerfanos 1546, Casilla 262V, Santiago, Chile  
(Mfr. telecommunications & electronics equip., mfr. & sale of automotives, etc.)
- IRECO CHEMICALS Kennecott Bldg., Salt Lake City, UT 84133  
Ireco Chile Ltda., Mons. Sanz 182, Santiago, Chile  
(Explosive slurries & related accessories for industrial & military applications, etc.)
- JAMISON DOOR CO P.O. Box 70, Hagerstown, MD 21740  
Sorensen Agencies S.A., P.O. Box 423, Santiago, Chile  
(Doors insulated for cold storage & sound reduction)
- JOHNSON & HIGGINS 95 Wall St., New York, NY 10005  
Johnson & Higgins Ltda., Huerfanos 1178-40, Piso Casilla 14220, Santiago 5, Chile  
(Insurance)
- JOHNSON & JOHNSON CO 501 George St., New Brunswick, NJ 08903  
Johnson & Johnson de Chile S.A., Santiago, Chile  
(Surgical dressings, medical, baby & allied products)
- SC JOHNSON & SON INC 1525 Howe St., Racine, WI 53403  
Quimica S.A., Johnson & Son Inc., Chilena 7 Cia. Ltda., 1 Norte 3250,  
Vina del Mar, Chile  
S.C. Johnson & Son Inc., Casilla 99D, Santiago, Chile  
(Home products, auto & personal care, commercial maintenance, specialty  
chemicals markets, etc.)
- KENNEDY VAN SAUN CORP Danville, PA 17821  
Gildemeister & Cia. Ltda., Casilla 99D, Santiago, Chile  
(Mineral processing & handling equipment)
- KIDDE INC 9 Brighton Rd., Clifton, NJ 07015  
Walter Kidde Co., Camino Melipilla 6105, Cerrillos, Santiago, Chile  
(Safety, security & protection products & services, etc.)
- KNOLL INTL The Knoll Bldg., 655 Madison Ave., New York, NY 10021  
Sergio Roccay Cia. Ltda., Ave. Vicuna MacKenna 1704, Casilla 628722, Santiago, Chile  
(Furniture, textiles, etc.)
- KOPPERS CO INC Koppers Bldg., Pittsburgh, PA 15219  
Koppers Hickson Chile Ltda., Casilla 16.376, Santiago 9, Chile  
(Steel mills, synthetic fuels, chemicals, machinery, building materials, engine  
components)

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Chile

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LE TOURNEAU INC P.O. Box 2307, Longview, TX 75606  
 Contact Chile: Wajax Intl. Ltd., 716 Gordon Baker Rd., Willowdale,  
 Ontario M2H 3B4, Canada  
 (Heavy construction, mining machinery)

ELI LILLY & CO 307 E. McCarty St., P.O. Box 618, Indianapolis, IN 46285  
 Eli Lilly & Co., Casilla 426V, Correo 21, Santiago, Chile  
 (Human health, agricultural & cosmetic products)

LONGYEAR CO 925 Delaware St. Southeast, P.O. Box 1368, Minneapolis, MN 55440  
 Longyear Co., Las Dalias 2900, Macul, Santiago, Chile  
 (Mineral exploration services; industrial drills & diamond core-drilling equip.)

MANHATTAN INDUSTRIES INC 1271 Ave. of the Americas, New York, NY 10020  
 Tejidos y Vestuarios S.A., Santiago, Chile  
 (Sportswear, accessories, clothing fabrication)

MANPOWER INTL P.O. Box 2053, Milwaukee, WI 53201  
 Manpower de Chile Ltda., Estados Unidos 395, Santiago, Chile  
 (Temporary services)

MARRIOTT CORP Marriott Dr., Washington, DC 20058  
 Marriott de Chile Ltda., Aeropuerto International Antonio Merino Benitez,  
 Santiago, Chile  
 (Retail restaurant, hotels, airline catering, cruise ships, etc.)

MATERIALS RESEARCH CORP Rte. 303, Orangeburg, NY 10962  
 Coasin Chile Ltda., Teatinos 574, Casilla 14588, Correo 21, Santiago, Chile  
 (Scientific instrumentation, fabrication of high purity metals & ceramics, etc.)

MCCANN-ERICKSON INC 485 Lexington Ave., New York, NY 10017  
 C.C.C. McCann-Erickson, Catedral 1165, P.O. Box 2428, Santiago, Chile  
 (Advertising agency)

ARTHUR G MCKEE & CO 6200 Oak Tree Blvd., Cleveland, OH 44131  
 Briones-McKee Ltda., Bandera 172, Casilla 13510, Santiago, Chile  
 (Engineering & construction)

MENNEN CO Morristown, NJ 07960  
 Mennen de Chile Ltda., Casilla 9358, Santiago, Chile  
 (Consumer packaged goods, primarily health, beauty aids)

MENTHOLATUM CO INC 1360 Niagara St., Buffalo, NY 14213  
 Laboratorios Mentholatum Ltda., Carrascal 3585, Casilla 37D, Santiago, Chile  
 (Proprietary drugs)

MINE SAFETY APPLIANCES CO 600 Penn Center Blvd., Pittsburgh, PA 15235  
 MSA de Chile Ltda., Mons. Sotero Sanz 267, Casilla 16647, Santiago 9, Chile  
 (Personal safety equipment, importer of mining equipment)

MOBIL CORP 150 E. 42nd St., New York, NY 10017  
 Mobil Oil de Chile Ltda., Amunategui 178, Casilla 2060, Santiago, Chile  
 (Petroleum products, chemicals)

NCR CORP 1700 S. Patterson Blvd., Dayton, OH 45479  
 NCR S.A., McLyer 370, Santiago, Chile  
 (Information processing-computers, terminals)

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- NABISCO BRANDS INC** River Rd. & DeForest Ave., East Hanover, NJ 07936  
Nabisco, Camino de Melipilla 13250, Maipu, Chile  
Nabisco, Casilla 50, Correo Los Cerritos, Santiago, Chile  
(Mfr. & distr. of food products, pharmaceuticals, toiletries & home furnishings)
- NALCO CHEMICALS CO** 2901 Butter Field Rd., Oakbrook, IL 60521  
Naico Products Quimicos de Chile Ltda., Bucarest 196, Santiago, Chile  
(Specialized chemicals & services, waste treatments, pollution control oil products, etc.)
- NATIONAL CAR RENTAL SYSTEM INC** 7700 France Ave., S., Minneapolis, MN 55435  
National Car Rental, Ave. de la Concepcion 212, Santiago, Chile  
(Car & truck rental & ceramic compacting tools)
- NATIONAL SEMICONDUCTOR CORP** 2900 Semiconductor Dr., Santa Clara, CA 95051  
National Semiconductor, Rodolfo Baffico G., Avenida Gertrudis Echenque 345A, Santiago, Chile  
(Semiconductor & computers)
- NIBCO INC** P.O. Box 1167, Elkhart, IN 46514  
Industrias Nibco SGM Sudamerica Ltd., Juan Griego 4429, San Miguel, Chile  
(Copper fittings, plastic fittings, etc.)
- NORTHROP ARCHITECTURAL SYSTEMS** 999S S. Hatcher Ave., P.O. Box 1215, City of Industry, CA 91749  
Comercial Lirquen Ltda., Casilla 16466, Correo 9, Santiago, Chile  
(Aluminum sliding doors & windows, etc.)
- NORTON CO** 1 New Bond St., Worcester, MA 01606  
Christensen Diamond Products de Chile S.A., Casilla 1150, Santiago, Chile  
(Abrasives, petroleum equipment, industrial ceramics, safety products, chemicals, etc.)
- OLAN CORP** 1400 73rd Ave. NE., Minneapolis, MN 55432  
Montero y Cia., S.A.C., Casilla 312, Alameda B O'Higgins # 1493, Santiago, Chile  
(Electrical Generator sets, engines, generators, load transfer switches)
- PAN AMERICAN WORLD AIRWAYS INC** Pan Am Bldg., New York, NY 10166  
Pan American World Airways, Huerfanos 1164, Santiago, Chile  
(Intl. air transportation)
- PARAMOUNT INTL FILMS INC** 1 Gulf & Western Plaza, New York, NY 10023  
Cinema Intl. Corp. Ltda., Casilla 3462, Santiago, Chile  
(Film production & distribution)
- PARSONS CORP** 100 W. Walnut St., Pasadena, CA 91124  
Parsons Corp., Parmetal, Jose Domingo Canas, 2681, Santiago, Chile  
(Engineering, construction)
- PEAT MARWICK MITCHELL INC** 345 Park Ave., New York, NY 10022  
Peat, Marwick, Mitchell Inc., Edificio Espana, Huerfanos 863, Casilla de Correo # 105D, Santiago, Chile  
Peat, Marwick, Mitchell Inc., San Martin 2321, Casilla de Correo N, Antofagasta, Chile  
Peat, Marwick, Mitchell Inc., Caupolican 567, Casilla de Correo 705, Concepcion, Chile  
Peat, Marwick, Mitchell Inc., Plaza Sotomayor 147, Casilla de Correo 1051, Valparaiso, Chile  
(Intl. accountants)

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PEPSICO INC 700 Anderson, Purchase, NY 10577  
 Pepci-Cola Consultores Ltda., Pedro de Valdivia 0193, Casilla 13540, Correo 21,  
 Santiago, Chile  
 (Mfr. beverage concentrate, packaged soft drinks & snack foods, sporting goods,  
 food services & transportation)

PFIZER INC 235 E. 42nd St., New York, NY 10017  
 Laboratorios Pfizer de Chile, Camino a Melipilla 6307, Casilla 100, Correo Los  
 Cerrillos, Santiago, Chile  
 (Pharmaceuticals, hospital products, toiletries, cosmetics, consumer products,  
 fine chemicals, metal products, etc.)

PHELPS DODGE CORP 300 Park Ave., New York, NY 10022  
 Cobre Cerrillos S.A., Camino a Melipilla 6307, Casilla 100, Correo Los Cerrillos,  
 Santiago, Chile  
 (Mfr. copper wire & cables)

PRICE WATERHOUSE & CO 1251 Ave. of the Americas, New York, NY 10020  
 Price Waterhouse & Co., San Martin 2321, Casilla de Correo N, Antofagasta, Chile  
 Price Waterhouse & Co., Caupolican #567, 1003 Casilla de Correo 705,  
 Concepcion, Chile  
 Price Waterhouse & Co., Plaza Sontomayor 147, Casilla de correo 1051,  
 Valparaiso, Chile  
 (Accountants & auditors)

RAMADA INTL INC P.O. Box 590, Phoenix, AZ 85001  
 Ramada Intl., P.O. Box 506, Correo Central Huerfanos 1160, Santiago, Chile  
 (Operates hotels, restaurants, medical facilities, computer services, etc.)

RAYTHEON CO 141 Spring St., Lexington, MA 02173  
 Seismographic Service Corp., S.A., Casilla 1067, Punta Arenas, Chile  
 (Electronic equipment, aviation, appliances, energy construction, publishing)

REED ROCK BIT CO 6501 Navigation Blvd., Houston, TX 77001  
 Reed Rock Bit Co., Perez Valenzuela 099, Dept. 57, Santiago, Chile  
 (Oil field drilling equip.)

ROHM & HAAS CO Independence Mall West., Philadelphia, PA 19105  
 Rohm & Haas Ltd., Casilla 13607, Correo 21, Santiago, Chile  
 (Industrial & agricultural chemicals, plastics)

SGS CONTROL SERVICE INC 42 Broadway, New York, NY 10004  
 SGS Chile Ltda., Moneda 973, P.O. Box 3067, Santiago, Chile  
 (Complete range of quality & quantity control checks & related technical services)

SSC & B LINTAS WORLDWIDE One Dag Hammarskjold Plaza, New York, NY 10017  
 Northcote Merino & Silva S.R.L., Ave. Ricardo Lyon 1623, Providencia, Chile  
 (Advertising agency)

SAINT JOE MINERALS CORP 250 Park Ave., New York, NY 10017  
 Compania Minera San Jose Ltda., Clasificador #45, Correo 9, Santiago, Chile  
 (Coal, lead, natural gas liquids, gold, iron, etc.)

SCHERING-PLOUGH CORP Galloping Hill Rd., Kenilworth, NJ 07033  
 Schering Compania Ltda., Casilla 4093, Santiago, Chile  
 (Ethical pharmaceutical & proprietary medicines, cosmetics, etc.)

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SCHRADER BELLOWS DIV (SCOVILL INC) 200 W. Exchange St., Akron, OH 44309  
 Imp. Tec. Vignosa S.A.I.C., Casilla 93, Valparaiso, Chile  
 (Pneumatic & hydraulic valves & cylinders, FRL units & accessories)

SHERWIN-WILLIAMS CO 101 Prospect Ave. NW., Cleveland, OH 44115  
 Pinturas Andina S.A., Casilla 14110, Santiago, Chile  
 (Architectural coatings, industrial finishes, wallcoverings, etc.)

SIGNETICS CORP 811 E. Arques Ave., P.O. Box 409, Sunnyvale, CA 94086  
 Phillips Chilena S.A., Santiago, Chile  
 (Solid state circuits, etc.)

SIGNODE CORP 3600 W. Lake Ave., Glenview, IL 60025  
 Signode Corp., Cia de Mallas y Plasticos Ltda., Exposicion 202, Santiago, Chile  
 (Steel & plastic strapping, hand tools & power machines, etc.)

SNAP-ON-TOOLS CORP 2801 80th St., Kenosha, WI 53140  
 Snap-on-Tools Corp., Casilla 16397, Santiago 9, Chile  
 (Wrenches, tools, etc.)

SPERRY VICKERS INC (Sub. Sperry Corp.), 1401 Crooks Rd., Troy, MI 48084  
 Astilleros Marco Chilena S.A., Avenida Andres Bello 2113, Santiago, Chile  
 (Hydraulic equip. & control mechanisms, hydraulic variable speed transmissions)

STERQUIBB INTL INC P.O. Box 4000, Princeton, NJ 08540  
 E.R. Squibb & Sons Inter-American Corp., Avenida Balmaceda 2174,  
 Casilla 1685, Santiago, Chile  
 (Pharmaceutical products)

STANLEY WORKS 195 Lake St., New Britain, CT 06050  
 Leonardo Tassara Stanley Works Ltda., Casilla 140, Santiago, Chile  
 (Hardware, hand, air & hydraulic tools, stampings, openers, etc.)

STAUFFER CHEMICAL CO Westport, CT 06880  
 Quimica Stauffer Chile Ltda., Nueva de Leon #24, Santiago, Chile  
 (Industrial & agricultural chemicals, specialty chemicals, plastics, food ingredients,  
 hybrid seeds)

STORAGE TECHNOLOGY CORP 2270 S. 88th St., Lewisville, CO 80027  
 Sonda Ltda., Teatinos 547, Santiago, Chile  
 (Lenses, computer peripheral equip., electronic parts, etc.)

SUN CHEMICAL CORP 222 Bridge Plaza S., P.O. Box 1302, Fort Lee, NJ 07024  
 Sun Chemical/ Quimica Flesch S.A., Casilla 10018, Santiago, Chile  
 (Specialty chemicals, organic pigments, graphic equip., electro-optical devices,  
 etc.)

SYDNEY ROSS CO 90 Park Ave., New York, NY 10016  
 Sydney Ross Co. y Cia. Ltda., Casilla 163D, Santiago, Chile  
 (Pharmaceutical preparations)

SYSTEMS ENGINEERING LABS INC 6901 W. Sunrise Blvd., Fort Lauderdale, FL 33313  
 Texas de Chile Ltda., Div. Sistemas Digitales, Avenida Leon 1660, Casilla 13505,  
 Santiago, Chile  
 (Computer, electronic components, etc.)

TEKTRONIX INC P.O. Box 500, Beaverton, OR 97077  
 Equipos industriales S.A.C.I., Moneda 812, Casilla 13550, Santiago, Chile  
 (Cathode, industrial measuring instruments & graphic computer terminals & systems)

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Chile

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C TENNANT SONS & CO OF NY P.O. Box 9300, Minneapolis, MN 55440  
 Tennant Chilena Ltda., Agustinas 972, Santiago, Chile  
 (Imports & exports ferrous & non-ferrous minerals, metals, electronic components)

TEXACO INC 2000 Westchester Ave., White Plains, NY 10650  
 Texaco S.A.C., Casilla 13345, Correo 21, Santiago, Chile  
 (Worldwide exploration, marketing of crude oil & its products, petrochemicals, etc.)

J WALTER THOMPSON CO 466 Lexington Ave., New York, NY 10017  
 J. Walter Thompson Chilena S.A.C., Casilla 16383, Correo 9, Avenida Lyon 1262,  
 Santiago, Chile  
 Azocar, Morrison, Walker, S.A., Triana 873, Providencia, Santiago, Chile  
 (Advertising agency)

3M INTL 3M Center St., St. Paul, MN 55144  
 3M Chile S.A., Casilla 3068, Las Hortensias 650 Maipo, Santiago, Chile  
 (Abrasives, adhesives, chemicals, diversified consumer & industrial products  
 & services)

TIPPETTS-ABBETT-McCARTHY-STRATTON 655 Third Ave., New York, NY 10017  
 Tippetts-Abbett-McCarthy-Stratton, Bombero Adolfo Ossa #1010, Santiago, Chile  
 (Engineers & architects)

TOPFLIGHT CORP 160 E. 9th Ave., York, PA 17404  
 Topflight Chile Ltda., Berlioz 5550, Santiago, Chile  
 (Printed pressure-sensitive adhesive materials)

TOUCHE ROSS & CO 1633 Broadway, New York, NY 10019  
 Touche Ross & Co., Teatinos 449, Santiago 1, Chile  
 (Accounting & auditing, tax & management services)

TRANS WORLD AIRLINES INC 605 Third Ave., New York, NY 10158  
 Trans World Airlines Inc., Phillips #451, Sao Miguel, Azores, Chile  
 (Air transportation, hotel, food service, real estate)

TRANSAMERICA CORP P.O. Box 7648, San Francisco, CA 94120  
 V.A. South American Corp., P.O. Box 623, Bandera 137, Santiago, Chile  
 (Diversified service co.)

TWENTIETH CENTURY-FOX FILM CORP 10201 W. Pico Blvd., Los Angeles, CA 90035  
 Twentieth Century-Fox Chile Inc., Huerfanos 786, Santiago, Chile  
 (Motion picture, TV programs, film processing, music publishing, etc.)

UNION CARBIDE CORP Old Ridgebury Rd., Danbury, CT 06817  
 Union Carbide Comercial Chile Ltda., Ahumada 11, Casilla 14184, Correo 21,  
 Santiago, Chile  
 (Carbon products, chemicals, plastics, gases & related products, etc.)

UNION OIL CO OF CALIFORNIA Union Oil Center, Los Angeles, CA 90017  
 Moly Corp. Inc., Minera Union Oil Chile Ltda., Ave. Providencia 1072, Torre A,  
 Dento 1203, Santiago, Chile  
 (Gasoline, lubricants, fuel, chemicals, natural gas, etc.)

UNITED ARTISTS CORP 729 Seventh Ave., New York, NY 10019  
 U.A. South American Corp., Paris 824, Casilla de Correo 623, Santiago, Chile  
 (Distributors of motion pictures, television films & recordings)

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Chile

UNITED STATES WHEAT ASSOCIATES 200 Market Bldg., Suite 200, Portland, OR 97201  
U.S. Wheat Associates Inc., Casilla 16616, Santiago 9, Chile  
(Market development for wheat)

UPJOHN CO 7000 Portage Rd., Kalamazoo, MI 49001  
Upjohn Compania Ltda., Casilla 42D, Correo Central, Santiago, Chile  
(Pharmaceuticals, agricultural products, industrial chemicals)

UTAH INTL INC 550 California St., San Francisco, CA 94104  
Minera Utah de Chile Inc., Isidora Goyenechea 2925, Santiago, Chile  
(Mining, land development, ocean shipping, oil & gas)

VISION INC 13 E. 75th St., New York, NY 10021  
Vision, Merced 32, Santiago, Chile  
(Magazine publisher)

WARNER-LAMBERT CO 201 Tabor Rd., Morris Plains, NJ 07950  
Parke Davis & Co., Casilla 191D, Santiago, Chile  
(Pharmaceuticals & medical products, scientific instrument, etc.)

WESTINGHOUSE ELECTRIC CORP Gateway Center, Westinghouse Bldg.,  
Pittsburgh, PA 15222  
Westinghouse Electric Co. S.A., Avenida Andres Belle, 1051, P.O. Box 10260,  
Santiago, Chile  
(Electrical generating, aerospace & defense equip., etc.)

ARTHUR YOUNG & CO 277 Park Ave., New York, NY 10172  
Pinedo Hnos. y Cia. Ltda., Huerfanos 554-SY, Casilla Postal 2186, Santiago, Chile  
(International accountants)